

AGENDA ALASKA GASLINE DEVELOPMENT CORPORATION (AGDC) REGULAR BOARD MEETING

April 12, 2018 AGDC Board Room, 3201 C St Suite 604 Anchorage, AK 9:00am

I.	CALL TO ORDER	
II.	ROLL CALL	
III.	CHAIRMAN'S CHOICE	
IV.	APPROVAL OF AGENDA	
V.	APPROVAL OF MINUTES – March 8, 2018	
VI.	PUBLIC COMMENTS - Boardroom Statewide	
VII.	PRESIDENT'S UPDATE	
VIII.	AGDC MANAGEMENT/OPERATIONAL A. Committee Chair Updates B. External Affairs Update C. Project Update	
IX.	FINANCIALS	
X.	EXECUTIVE SESSION	
XI.	ANY OTHER ITEMS TO COME BEFORE THE BOARD	
XII.	BOARD COMMENTS	
XIII.	ADJOURNMENT	

The Chair may announce changes in the Order of Business during the meeting.



Meeting Minutes

ALASKA GASLINE DEVELOPMENT CORPORATION REGULAR BOARD OF DIRECTORS MEETING

March 8, 2018 09:00am

A Regular Board of Directors Meeting of the Alaska Gasline Development Corporation ("AGDC") was held at the Alaska Gasline Development Corporation Board Room, 3201 C Street, Suite 604, Anchorage, Alaska, on March 8, 2018, convening at 09:00am.

The following board members were present at the meeting (or attended via teleconference) except as otherwise noted:

DAVE CRUZ Chair of the Board

Anchorage, AK

HUGH SHORT Vice Chair of the Board

Telephonic

Joey Merrick Secretary/Treasurer

Anchorage, AK

COMMISSIONER MARC LUIKEN Member of the Board

Anchorage, AK

COMMISSIONER HEIDI DRYGAS Member of the Board

Juneau, AK - Telephonic

WARREN CHRISTIAN Member of the Board

Fairbanks, AK -Telephonic

DAVID WIGHT Member of the Board

Houston, TX - Telephonic

ALASKA * * * GASLINE * * DEUELOPMENT CORP.*

Meeting Minutes

- I. CALL TO ORDER: Chair Cruz convened the meeting at 9:00am.
- II. ROLL CALL: A quorum was declared present and the meeting was duly and properly convened for the transaction of business.
- III. CHAIRMAN'S CHOICE: Chair Cruz gave a safety briefing on spring thaw and stopping at intersections safely.
- IV. APPROVAL OF AGENDA: Commissioner Luiken moved to approve the agenda and Hugh Short second. The approval of the agenda passed unanimously (6-0).
- V. MINUTES: David Wight moved to approve board meeting minutes from December 7, 2017. Hugh Short second. The approval of the board meeting minutes from December 7, 2017 passed unanimously (6-0).
 - Joey Merrick arrived at 9:12am
- VI. PUBLIC COMMENTS: Boardroom Dan Coffey, Richard McGahan; Statewide – Donald Bollock
- VII. PRESIDENT'S REPORT: AGDC President Keith Meyer gave a presentation overview on the following:
 - a. Old vs. New Structure of the Alaska LNG project
 - b. Evolving Objectives of each AGDC Department
 - c. Capital Costs and Project Structuring
- VIII. NEW BUSINESS AGDC MANAGEMENT/OPERATIONAL ISSUES:
 - A. Committee Chair Update

Communications Committee – Commissioner Luiken focused his presentation on the scheduled community meetings along the pipeline corridor and getting people involved in the Alaska LNG project. He acknowledged that social media traffic related to the Alaska LNG project tripled in one month's time, demonstrating that



Meeting Minutes

people are interested in the project and believe that it can be successful.

Technical Committee – Dave Cruz, chair of the Technical Committee, stated that the Technical Committee continues to concentrate its efforts on the FERC process, answering FERC's questions, and explaining about Alaska LNG's footprint.

External Affairs Update: AGDC VP of Communications Rosetta Alcantra discussed AGDC's continued outreach to the Senate Joint Resources and Finance Committees, as well as meeting with the MatSu delegation. She explained that the community meetings, which Commissioner Luiken spoke about earlier, were actually a statewide project ranging from Nuiqsut to Unalaska. Alaskans are hopeful for Alaska LNG-related job opportunities and her team is collaborating with the Department Labor and Workforce Development to share information about training centers and other opportunities that Alaskans can benefit from.

- B. PROJECT UPDATE: Alaska LNG Frank Richards, Vice President of Engineering and Program Management, gave an update on the continued discussions with FERC and other Federal agencies. He predicts that by the end of April approximately 91% of the FERC questions will be complete. His team has initially asked for clarity from FERC on an additional 21 questions. Other topics he addressed were as follows:
- a. meeting with the Matanuska Susitna Borough,
- b. Alaska LNG Army Corps 404 Application,
- c. filing of a petition for Incidental Harassment with the National Oceanic and Atmospheric Fisheries Division,
- d. four special permits regarding PHMSA (environmental assessment),
- e. a visit to China to meet with Sinopec, and
- f. a visit to a module yard owned by Fluor and Sinopec.



Meeting Minutes

- C. Commercial Update: Lieza Wilcox, Vice President of Commercial and Economics, gave an update on the project commercial structure, which included a hybrid merchant/tolling model. She also gave an activities update that included the following topics:
 - a. Joint Development Agreement,
 - b. Asia marketing activities,
 - c. Gas purchasing, and
 - d. Financing.
- D. Resolution 2018-01 Authorizing the President to Formally Engage Investment Banks for Alaska LNG: this resolution will allow for AGDC to execute and finalize letter agreements with investment banks for project financing after the Governance Committee reviews them and on the condition that the Governance Committee may still refer the engagement letters to the entire Board if necessary. Hugh Short moved to adopt Resolution 2018-01, Joey Merrick second. The resolution passed unopposed (7-0).
- IX. FINANCIAL UPDATE: Philip Sullivan, Finance Manager, gave an update on the operating and capital budget through January 2018.

 Mr. Sullivan stated that AGDC requested Statutory Designated Program Receipt Authority (SDPR), which would allow AGDC to receive third party funds. AGDC is still waiting for a legislative decision about SDPR.
- X. EXECUTIVE SESSION: None
- XI. ANY OTHER ITEMS TO COME BEFORE THE BOARD: None
- XII. COMMENTS: None
- XIII. ADJOURNMENT: Hugh Short moved to adjourn, Joey Merrick second, none opposed. The meeting adjourned at 12:47pm.

Dave Cruz, Chair	Date

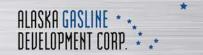
President's Report

April 12, 2018

Keith Meyer, President



President's Report Overview



- Commercial and Technical.
 - JDA Work Team visit.
 - Investment bankers.
- Communications.
- Finance.
 - Budget.
 - Timeline.



Commercial and Technical



Joint Development Agreement (JDA) Work Team Visit:

- March 25-30, 2018: JDA executive, commercial, facilities, and pipeline teams met in Alaska.
- The delegation included 38 JDA representatives.
- Participated in the weeklong series of work sessions, field visits, and meetings.



Executive members met with:

- Alaska's Department of Natural Resources.
- Department of Revenue.
- Department of Commerce, Community, and Economic Development.
- Alaska Native Regional Corporations.
- Local industry groups.
- State and local elected officials.





Work Team Visit Day 1: Commercial & Technical



Welcome and technical briefings for Commercial and Technical (Pipeline and Facilities) Work Teams.



The Governor, AGDC, and Alaska Department of Natural Resources (DNR) representatives were in attendance.

Work Team Visit Day 1: Commercial & Technical







Majority of Work Teams visited the North Slope.













Highlights of Prudhoe Bay trip:

- BP's Prudhoe Bay Operations Center.
- ARCO Spark Discovery Well.
- Seawater Treatment Plant Control Room.
- West Dock
- Central Gas Facility.
- Badami Ice Road Construction site.
- Cruz Construction material site.





Work Team at the ARCO Spark Discovery Well on Tuesday, March 27.



Work Teams inspected facilities and continued with tours of the Seawater Treatment Plant Control Room and West Dock.

Work Team Visit Day 3: Pipeline





Pipeline's Prudhoe Bay trip included views of the Badami Ice Road Construction site and Cruz Construction material site.

Work Team Visit Day 3: Facilities & Leaders





Cannery Lodge welcome reception with local assembly and community leaders.

Leader Team meets with:

- DNR, DOR, DOC.
- Alyeska Pipeline Service Company.
- Sheldon Fisher the Commissioner of Revenue.
- Mark Wiggin the Deputy Commissioner of the DNR.
- Mike Navarre the Commissioner of the Department of Commerce.
- Shelley James the Director of International Trade for the Governor.

Work Team Visit Day 3: Facilities & Leaders





- Facilities and LeadersTeams trip to Kenai:
 - Alaska LNG plant site.
 - Andeavor's Kenai LNG plant.

Andeavor's Kenai LNG Plant.

Work Team Visit Day 3 & 4: Commercial







Commercial Team members discuss potential commercial structure and modeling.

Work Team Visit Day 4: Facilities & Leaders





- Facilities Team and Leaders Team meet in Seward:
 - Tour of simulator at Alaska's Institute of Technology (AVTEC).
 - Hands-on simulator runs at AGDC
 Terminal.

Work Team Visit Day 4: Facilities & Leaders





Hands-on simulator runs at AGDC Terminal.

Work Team Visit Day 4 & 5: Pipeline





Pipeline Team on Thursday, March 29.

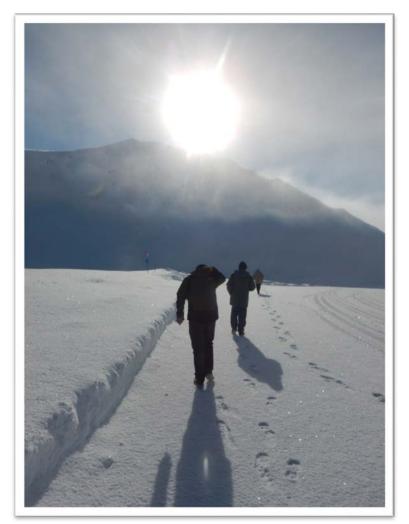
- Pipeline's trip continued with tour of pipeline route, including:
 - Franklin Bluff Camp.
 - Galbraith Lake Compressor Station.
 - Atigun Pass.
 - Middle Fork/ Koyukuk River.
 - Wiseman.
 - Coldfoot Camp.

Work Team Visit Day 4 & 5: Pipeline





Pipeline's trip continued with a tour of Atigun Pass.





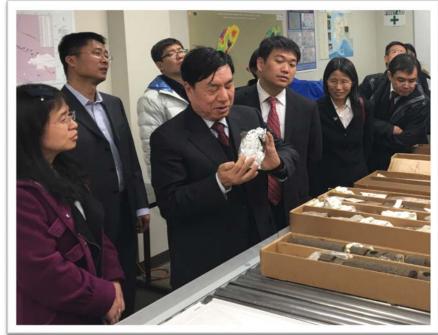
Work Teams tour DNR Geologic Materials on Friday, March 30.





Work Teams tour DNR Geologic Materials on Friday, March 30.







Closing day presentations from Doyon, ASRC, and AGDC.



Teresa Imm, Sr. VP, Resource Development Arctic Slope Regional Corporation.

Aaron Schutt, President/CEO Doyon Limited.

Keith Meyer, President Alaska Gasline Development Corp.



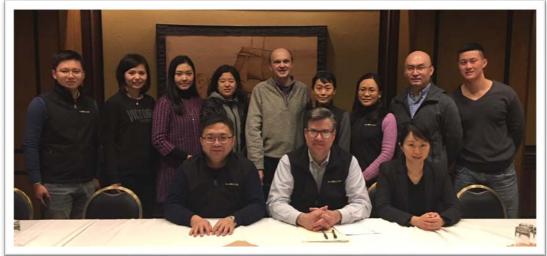
Closing day at the Petroleum Club on Friday, March 30.



Investment Bankers



- AGDC engaged Bank of China Limited ("Bank of China") and Goldman Sachs & Co. LLC ("Goldman Sachs") to serve as global capital coordinators to AGDC's Alaska LNG project.
- The investment banks and AGDC anticipate raising the funds in multiple rounds, which will include offerings to the State of Alaska, Alaska residents, Alaska municipalities, Alaska Native Corporations, and private equity sources.
- Initial equity will be raised to meet AGDC's working capital requirements to keep project on schedule; additional engineering, LSTK development, long lead item procurement.



AGDC and Bank of China sign an engagement agreement in Anchorage on March 27, 2018.

Communications

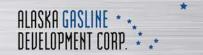


- Washington engagement messaging: "America's largest energy export project."
- AGDC hosted two briefings on Capitol Hill for House and Senate and congressional staffers on March 19, 2018:
 - Staff from the Senate Committee on Energy and Natural Resources, House Committee on Natural Resources, as well as the personal offices of Senators Durbin, Murkowski, Sullivan, and Congressman Young attended the briefings.
- AGDC continues to meet with members and staff of Alaska's Legislature, congressional delegation, borough and municipal officials in order to keep them apprised of Alaska LNG project updates.



Keith Meyer, AGDC President, briefing Congressional staffers at the U.S. Capitol on March 19, 2018.

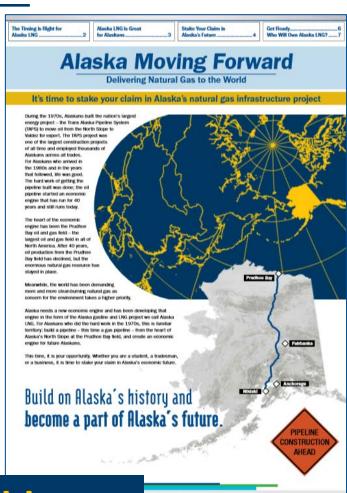
Communications



2018

"Get Ready." "Alaska First."

- Jobs-focused flyer to be distributed on April 22.
- Purpose is to get the Alaskan workforce prepared, trained, and equipped with the skills to be contributors on the project – in all phases.
- Developing a system to gather and organize information from individuals and organizations that are interested in working on the Alaska gasline and LNG export project.
- Cooperating with Dept. of Labor to leverage regional training centers and State's resources.
- Preparing for community interface across Alaska with an emphasis on impacted areas.

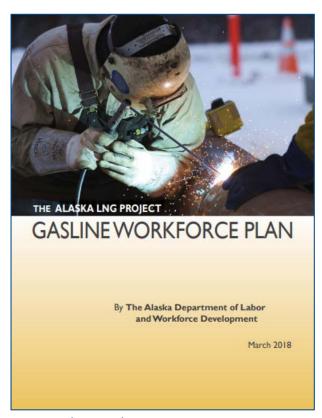


Alaskans <u>are</u> capable.

Communications



- The Alaska LNG Project Gasline Workforce Plan:
 - The Goal: Train and educate an Alaskan workforce with the skills necessary to build and operate the project.
- Part 1: Project Workforce Plan's six key areas and recommended action steps:
 - 1. Leadership.
 - 2. Focus.
 - 3. Quality education and training.
 - 4. Alaskans first.
 - 5. Resources.
 - 6. Results.
- Part 2: Project Workforce Report:
 - Workforce overview.
 - Project labor needs.
 - Education and training capacity.
 - Economic and workforce development.



jobs.alaska.gov/energy/2018_Gasline_Workforce_Plan.pdf



Preparing for funding authority to raise funds to take us to a 2019 FID and through 2019 pre-construction activities:

Additional engineering work.

Completing the regulatory application.

Structuring for project financing.

Secure funding commitments.

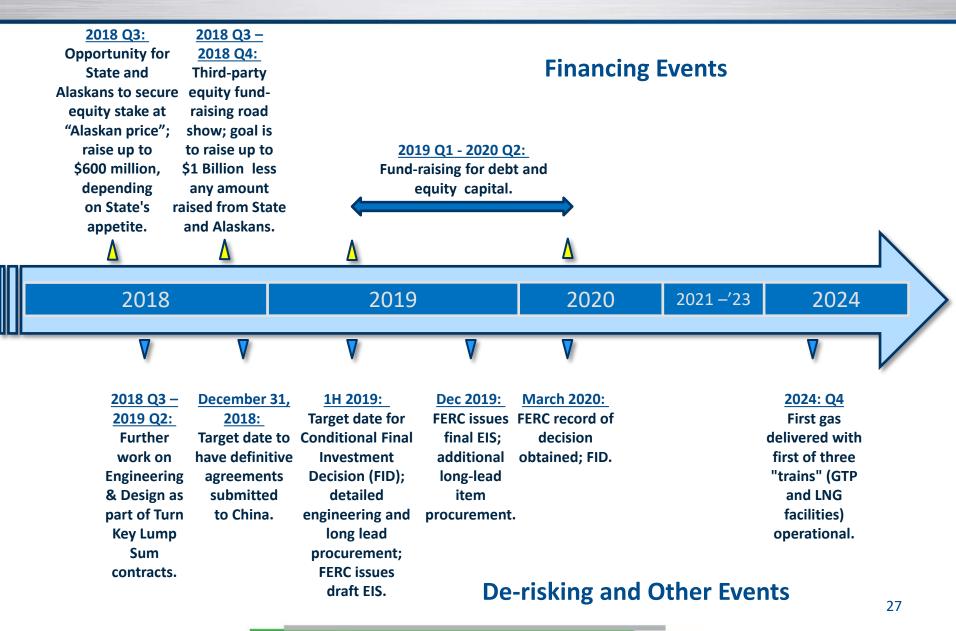
Building the organization.

Preparing for construction activities.

- AGDC is seeking Statutory Designated Program Receipt Authority ("SDPRA") from the legislature, which will allow AGDC to receive funds from third-parties.
- Investment Banker engagement to finalize structure and pursue third-party funding for project development.

Timeline of Financing and De-risking Events





Get Involved.
Get Ready.
Get Engaged.



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Alaska Gasline Development Corporation

Communications Update

April 12, 2018

Rosetta Alcantra, Vice President



Government Relations



Legislative semi-monthly reports:

- March 15 and March 30.
- Second report each month contains AGDC budget info.
- Interaction with Legislators and/or staff:
 - House/Finance interaction re: SDPR in operating budget.
 - Response to Senator von Imhof questions March 16.
 - Meetings with key Senate staff March 16 & April 5.
 - Senator Stedman regarding LB&A consultant access to modeling information.
 - Developing a CA for legislative consultants.
 - Meetings with Senator Shower project overview, discuss China concern and Committee on Foreign Investment in the United States review.
 - Secure quotes from Legislators for next AGDC insert.
- Coordination with state agencies:
 - DNR presentation to Senate Resource March 21.
 - DOR presentation to Senate Finance March 22.

Community Outreach and Meetings





AFL-CIO Lunch & Learn
Nine Star Education and Employment Services Group.
Valdez High School Career and College Fair Day.
Nome
Kotzebue
Dillingham
Unalaska
Nenana/Anderson
Fairbanks
Minto
Mat-Su
Nikiski



^{*}Note meetings are subject to change.

Recent Press Coverage







Posted April 1, 2018 07:26 pm By REPS. GARY KNOPP, DAVID GUTTENBERG

Voices of Alaska: Don't settle. Alaskans can get the job done

"You miss 100 percent of the shots you don't take." — Wayne Gretzky



Since the State of Alaska took control of the efforts to commercialize North Slope gas reserves a few years ago, a common criticism from some state lawmakers is that the state would never find investors.

The project was not economical with private industry at the reins, so it must not be economical at all: that was the argument, a line of

thinking that makes perfect sense on face value but on closer examination is actually plain wrong.

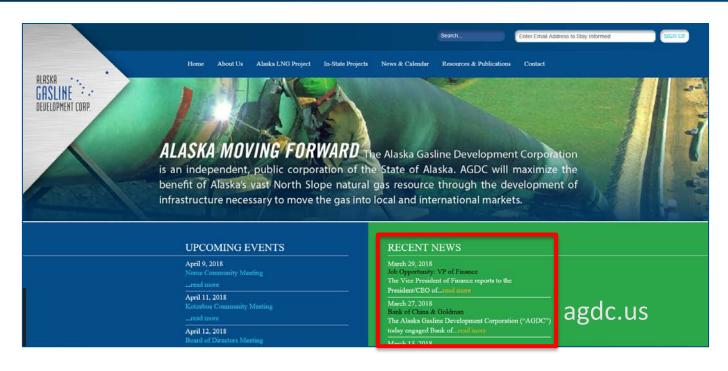
It is now evident that the Alaska Gasline Development Corporation is on the cusp of signing deals with investors who are willing to pour hundreds of millions of dollars into our state, that there is a path forward for the Alaska LNG Project in the immediate future rather than waiting and wishing for another generation.



- March 22 President
 Keith Meyer submits
 OpEd on "Gasline Jobs
 for Alaska" to Anchorage
 Daily News, Fairbanks
 News-Miner, Juneau
 Empire, Frontiersman
 and Peninsula Clarion.
- March 28 President,
 Keith Meyer, Featured
 Guest Author in Alaska
 Business Monitor.

Press Releases





Press releases Distributed:

- March 8: AGDC Annual Report
- March 13: FERC Issues Notice of Schedule.
- March 27: Bank of China & Goldman Sachs selected as AGDC's Lead
 - Global Investment Banks.

Digital Communication



- LNG World Market Update:
 - Features LNG news from around the world.
 - Distributed weekly.



Website:

Traffic to agdc.us continue to increase.

MONTH	TRAFFIC VISITS
November 2017	4,928
December 2017	3,234
January 2018	3,030
February 2018	2,320
March 2018	2,780



Social Media



Facebook:

- Continue running video vignettes.
- Reach, engaged users, and impressions nearly tripled due to a change in ad buying strategy and greater organic interest.

	LIKES	TOTAL REACH	ENGAGED USERS	TOTAL IMPRESSIONS
SEPTEMBER	56	3,557	158	5,325
OCTOBER	96	2,710	228	4,613
NOVEMBER	688	70,748	2,580	85,721
DECEMBER	1,157	129,748	4,964	155,016
JANUARY	1,730	39,352	1,180	44,678
FEBRUARY	2,321	95,467	3,278	118,869
MARCH	2,338	78,707	6,969	89,951



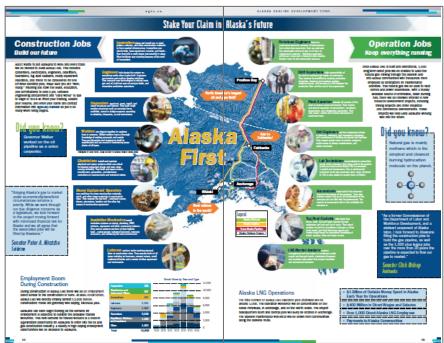




Newspaper Inserts







Regardies of your current place in life, you can start charting your future.

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Regardies

Get Readu

- April insert focuses on jobs/benefits.
- Distribution scheduled for April 22 in papers statewide.
- Printing about 115,000 copies.
- Being coordinated with labor training initiative getting Alaskans ready.

Upcoming Activities



In-state:

- Refine community outreach calendar.
- Launch "Alaska First" online database to track
 Alaskans interested in working on the project.
 Contact information and skill areas will be captured.
- Quarterly Newsletters to share project advancements.

National:

- Ad campaigns timed around industry events.
- Continued preparation for World Gas Conference, Washington DC.
- Support Regulatory team as needed.

International:

- Support Commercial team with April FAM trip.
- Support China Trade Mission in May.



Keith Meyer, AGDC President briefing Congressional staffers at the U.S. Capitol on March 19, 2018.

Get Involved.
Get Ready.
Get Engaged.



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Alaska Gasline Development Corporation

Project Update

April 12, 2018

Frank Richards, P.E., Senior Vice President Program Management



Alaska LNG Regulatory



- Federal Energy Regulatory Commission (FERC) Section 3 Application & EIS Process:
 - FERC published Notice of Schedule in Federal Register, March 21, 2018.
 - FERC Data Request #4:
 - 288 FERC comments with 279 Federal agency comments.
 - Submitted 192 responses to FERC on March 27, 2018.
 - 142 responses to be submitted April 27, 2018.
 - Additional submittals planned for May 11, 2018 and June 11, 2018.
 - Open Meeting March 22, 2018:
 - Open dialogue to obtain clarification on field programs and scope of responses.
 - Discussion limited to AGDC and FERC only.
 - Public Attendees: congressional staff and attorneys for Matanuska-Susitna Borough,
 City of Valdez, and Jordan Cove Project.
 - FERC drafting Preliminary Administrative EIS (PAEIS).
 - Consultations underway with Environmental Protection Agency (EPA), National Park Service (NPS) and U.S. Fish & Wildlife Service (USF&WS).

Alaska LNG Regulatory



- United States Army Corps of Engineers (USACE) 404 Application:
 - All 117 responses completed and submitted on March 21, 2018.
- National Oceanic and Atmospheric Administration (NOAA) Fisheries –
 Petition for Incidental Harassment:
 - The Petition for Incidental Harassment was public noticed beginning the year long process for a Letter of Authorization.

Air Permits:

- Air Permit Applications Gas Treatment Plant (GTP) submitted December 2017: Liquefaction submittal depending on delivery schedule of construction ambient analysis.
- GTP Wind Tunnel Study- Review by ADEC/EPA complete and study approved as part of the GTP modeling protocol.
- Pipeline and Hazardous Materials Safety Administration (PHMSA):
 - The final draft of the Pipe-in-Pipe Environmental Assessments (EA) is being formatted for transmittal.
 - Met with PHMSA to provide clarifications and edits to the EA and special conditions.

Alaska LNG Engineering



Technical team participating with JDA negotiations.

- AGDC Metallurgy Team, hosted by Sinopec in early March, visited steel and pipe mills in China to evaluate manufacturing capabilities for X70 and X80 pipe.
 - Visited four steel and pipe mills:
 - Shougang (Plate Mill).
 - Julong Steel Pipe (Long Seam Pipe Mill).
 - Shashi Steel Pipe (Long Seam & Spiral Pipe Mill).
 - Bao Steel (Integrated Mill).
 - Following these visits AGDC will formulate findings with Sinopec Engineers, revise pipe specifications as necessary, prepare to procure and test pipe, and preform welding trials and full scale validation including compression, tension, and burst tests.

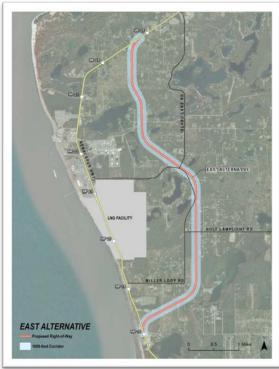
Alaska LNG Engineering



• Kenai Spur Highway Re-route:

- Alternatives analysis complete in December; two alternatives selected primarily based on cost, disruption to community, ability to permit, and number of parcels to acquire.
- Public comment period ended on March 31, 2018.
- Public comments being collected; Alternative re-evaluation including resident alternative underway.





Alaska LNG Plant & Marine Facilities



PHMSA Activity:

- Pipe-in-Pipe Special Permit Application.
 - Final tranche of responses planned to submit April 30, 2018.
 - Environmental Assessment to be submitted April 30, 2018.
- Design Spill Package:
 - Data request received March 9, 2018.
 - Responses planned to submit April 30, 2018.
- Meetings planned to discuss LNG plant process safety with:
 - Nikiski Fire Chief April 10, 2018.
 - Nikiski community April 12, 2018.

Alaska Stand Alone Pipeline Project (ASAP)



- Environmental, Regulatory and Land (ERL) and Engineering:
 - USACE revised Final Supplemental Environmental Impact Statement (FSEIS) schedule:
 - Publish Notice of Availability in May 2018.
 - Submitted near final cultural and wetland mitigation plans.
 - USACE continues consultation with NOAA Fisheries / USFWS under Section 7
 of the Endangered Species Act.
 - Draft Programmatic Agreement (PA) developed for Cultural Resources.
 - Completing the Cultural Resource Management Plan (CRMP), to be submitted by April.

Get Involved.
Get Ready.
Get Engaged.



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Alaska Gasline Development Corporation

Financial Update

April 12, 2018

Philip Sullivan, Finance Manager



Annual Expenditures and Fund Draw



Reporting Period January 2017 to December 2018

_	AFE Annual Expenditure Totals						
Expenditures by Major Activity	CY 2017	CY 2018	AFE				
(\$000s)	Total	Total (w/FCST)	Total				
Communications	928	1,154	2,082				
Commercial (Agreements and Marketing)	5,474	6,712	12,186				
Project Finance	297	805	1,102				
Regulatory (FERC Effort)	18,021	20,275	38,296				
AGDC Corporate (Operating)	8,877	9,424	18,301				
Total Expenditures	33,597	38,370	71,967				
Average Burn Rates For Period	2,800	3,198	2,999				

		Annual Draw Down Totals						
Projected Fund Balance	(Dec 2016)	2017	2018	Total				
(\$000s)	Balance	Draw Down	Draw Down	Draw Down				
AKLNG Total	79,720	(25,991)	(29,684)	(55,675)				
ASAP Total	26,410	(7,606)	(8,686)	(16,292)				
Remaining Balance	106,130	(33,597)	(38,370)	(71,967)				

AFE-Authorization For Expenditures (Board Approved in January 2017).

ITD-Inception To Date.

Note: Funds are combined in July 2018.

Expenditures and Projected Funds

Reporting Period January 2017 to December 2018



Expenditures by Major Activity	Actual Spend	Actual Spend	Total Spend	Latest Estimate (LE)				Total
(\$000s)	2017 Total	YTD FEB 2018	AFE ITD	MAR	2Q CY18	3Q CY18	4Q CY18	LE
Communications	928	144	1,072	110	360	270	270	2,082
Commercial (Agreements and Marketing)	5,474	1,122	6,596	550	1,800	1,620	1,620	12,186
Project Finance	297	105	402	70	210	210	210	1,102
Regulatory (FERC Effort)	18,021	3,225	21,246	1,600	6,450	4,500	4,500	38,296
AGDC Corporate (Operating)	8,877	1,594	10,471	770	2,410	2,325	2,325	18,301
Total Expenditures	33,597	6,190	39,787	3,100	11,230	8,925	8,925	71,967
Average Burn Rates For Period	2,800	3,095	2,842	Forecasted Spend				

Projected Fund Balance	(Dec 2016)	Draw Down	Draw Down	Total	Latest Estimate (LE)			
(\$000s)	Balance	2017 Total	YTD FEB 2018	Draw Down	MAR	2Q CY18	3Q CY18	4Q CY18
AKLNG Total	79,720	(25,991)	(4,789)	(30,780)	46,542	37,854	43,087	34,162
ASAP Total	26,410	(7,606)	(1,401)	(9,007)	16,701	14,159		
Remaining Balance	106,130	(33,597)	(6,190)	(39,787)	63,243	52,013	43,087	34,162

Forecasted Balance.

Forecasted Spend.

AFE-Authorization For Expenditures (Board Approved in January 2017).

ITD-Inception To Date.

Note: Funds are combined in July 2018.

Operating Budget Variance Analysis





Fiscal Year

Operating Expenditures (\$000s)	l FY18 udget	FY18 Y Actua		FY18 YTD Budget	FYTD Variance (Under)/Over	Percent Spent
Account						
Personal Services	6,365	3,2	266	4,243	(978)	51%
Travel	600	3	326	400	(74)	54%
Services	2,771	1,7	794	1,847	(53)	65%
Commodities	650	3	358	433	(76)	55%
Depreciation			24	-	24	-
Operating Total	\$ 10,386	\$ 5,7	767	\$ 6,924	\$ (1,157)	56%

Variance Drivers

Personal Services- AGDC current in-house full time PCN headcount is 19 verses budgeted headcount of 25.

Fiscal Year

Operating Expenditures (\$000s)	Full FY18 Budget	FY18 YTD Actuals	FY18 YTD Budget	FYTD Variance (Under)/Over	Percent Spent	
Department						
Executive Team	3,111	1,736	2,074	(338)	56%	
Commercial Team	872	514	581	(67)	59%	
External Affairs Team	1,129	640	753	(113)	57%	
Legal Team	200	121	133	(12)	61%	
Finance Team	1,390	656	927	(270)	47%	
Admin Services Team	2,201	1,166	1,467	(301)	53%	
IT Data Mgmt Team	1,483	933	989	(56)	63%	
Operating Total	\$ 10,386	\$ 5,767	\$ 6,924	\$ (1,157)	56%	

Vacant positions need to be filled; as project activity intensifies the need will become more acute.

Services –General Counsel position vacancy.

Expenditure Variance Analysis

Reporting Period January 2017 thru February 2018



Capital Expenditures (\$000s)	AFE ITD Actual Spend	AFE ITD Budget	Variance
Regulatory/Program Management	21,246	40,017	(18,771)
Commercial	6,998	21,345	(14,347)
Communications	1,072	1,656	(584)
Capital Total	\$ 29,317	\$ 63,018	\$ (33,701)

Expenditures by Fu	nd					
(\$000s)		Actı	ual Spend	Budget	٧	'ariance
AKLNG (1235)			26,592	57,206		(30,613)
ISG (1229)			2,725	5,813		(3,088)
Capital Total		\$	29,317	\$ 63,018	\$	(33,701)
AKLNG (1235)	40% of Operating		4,188	4,847		(659)
ISG (1229)	60% of Operating		6,282	7,270		(988)
Total Operating		\$	10,470	\$ 12,117	\$	(1,647)
AKLNG (1235)			30,780	62,053		(31,273)
ISG (1229)			9,007	13,083		(4,076)
AGDC Total		\$	39,787	\$ 75,135	\$	(35,348)

AFE-Authorization For Expenditures (Board Approved in January 2017). ITD-Inception To Date.

Variance Drivers

Significant austerity program was implemented to extend potential use of allocated funding.

Regulatory:

- Timing Related to AFE activity ramp up and vendor engagement.
- Elected Deferrals including:
 - EPC Contractor Selection.
 - Legal Counsel.
- Efficiency Gains:
 - Use of internal resources for FERC comment responses.
 - Continuity of effort with no work stoppages.

Commercial:

- Timing Related to AFE activity ramp up and vendor engagement.
- Elected deferrals including:
 - Financial Advisor Selection.
 - Legal Counsel.
- Efficiency Gains:
 - Use of internal resources for drafting of term sheets and LOIs.
 - Continuity of effort with no work stoppages.
- Ramp up of activity is planned in 2018.

Capital Expenditure Detail

Reporting Period January 2017 thru March 2018



			Actual	Actual	Actual	Forecast	Actuals
Authorization for Expenditure (AFE)			Total	January	February	March	AFE ITD
(\$0,000)	AFE Activity Group	AFE Activity Element	CY2017	2018	2018	2018	Total
Regulatory	Regulatory Core Activities	FERC	10,729	1,121	1,268	1,181	14,300
		AK LNG Cash Calls	1,353	0	(4)		1,349
		AKLNG Physical Asset Mgmt.	108	(0)	3	1	112
		Core Embedded Technical Team	2,753	247	168	207	3,374
		In State Gas Delivery	1,424	143	82	111	1,760
		Supplemental Environmental Impact	1,652	121	79	100	1,952
Regulatory Total			18,020	1,631	1,595	1,600	22,846
Commercial	Business Development	Agreements	2,811	577	143	320	3,852
		In-State-Gas	113	13	9	10	145
		Project Marketing	2,551	186	194	220	3,149
	Business Development Total		5,474	776	346	550	7,146
	Project Finance	Project Financing / Analysis	297	58	46	70	471
	Project Finance Total		297	58	46	70	471
Commercial Total			5,771	834	392	620	7,617
Communications	Collateral	Marketing Material	164	(7)	61	50	269
	Outreach	Engagement	194	52	53	40	339
	Tradeshows	AGDC LNG Promotions & Outreach	570	(34)	18	20	574
Communications To	otal		928	12	132	110	1,182
Grand Total			24,720	2,477	2,120	2,330	31,646

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